

We help businesses like your business increase profits and reduce costs through in-depth analysis of your business with our expertise



Your Business +
Our Experience =
Success

Business Process Improvement
Expense Reduction
Business Development

Monitor and Manage Your: Revenues
Expenses Margins Profitability

DMK Management Consulting

15 Verbena Ave, Suite 2020
Floral Park, NY 11001
516-214-0605
Fax 516-908-6464
www.dmkmc.com
dmk@dmkmc.com

**Advisory Services
Consulting Services
and Management Services**



Revenue, Expenses, Income,
Margin, Profitability,
Business Metrics, Analysis,
Process Improvement,
Efficiency, Logistics, Distribution

Operations, Marketing, Strategy,
Financing, Technology

About DMK Management Consulting

Darren M. Klein is the founder and Managing Partner of DMK Management Consulting providing management consulting and advisory services in various industries. These industries include: Retail, Real Estate, Restaurants, Hotels, Financial Services, Healthcare, and Technology.

Mr. Klein is experienced in the design, development and implementation of financial models and plans, budgeting, financial analysis, forecasting, projections, technology system implementation, business and technology alignment and portfolio and project management.

Today, businesses can only survive if they are efficient, maximize their revenues and minimize their expenses. Mr. Klein concentrates on making a business more efficient so that the business can stay competitive and generate profits in good times and bad.

You have nothing to lose and much to gain by having your business strategically analyzed and to create a roadmap for the future of your business.

Mr. Klein has a proven track record of improving the financial health of business operations, reducing operating expenses, restructuring debt and increasing margins and profitability.

By analyzing your business as well as your competitors and your industry, a plan for your businesses' well-being is achievable.

Partial List of Projects and Key Points

References available upon request

Management Consulting and Advisory

Clients:

Real Estate

Analyzed, sold, arranged financing, restructured and reorganized businesses and real estate holdings. Among the key accomplishments:

Land:

- Determined viability and highest and best use of undeveloped 144-lot property, restructured debt and sold for 40% gain
- Reviewed and analyzed multimillion-dollar distressed subdivision; Negotiated with lender on short sale, found a buyer, deficiency waived for seller, executive project management to oversee subdivision infrastructure completion for buyer. Sold the asset.

Commercial / Retail:

- Analyzed 44,000 sqft non-performing commercial asset and converted it into income producing property

Hotel:

- Engaged to assess performance of limited service hotel. Increased revenue by 15%, and revenue per available room (RevPAR) by over 30%. Sold Property.

Technology

Financial Services:

Developed and managed the global information technology expansion of a self-clearing NASD broker-dealer's trading business. Among the key project accomplishments:

- Expanded trading platform from one NYC location to over 12 domestic and international offices
- Instrumental in expanding trading department twelve-fold to over 500 traders executing 40,000 trades per day
- Developed and managed a technology budget approaching \$20 million (including internal employees and outsourced staff)
- Created and supervised IT department of 90+ staff and outsourced professionals
- Negotiated and managed over 40 vendor relationships
- Proprietary trading system development processing 40,000 trades per day
- Proprietary real-time risk management system development and integration

Mortgage Bank / Brokerage:

- Designed and implemented technology infrastructure for mortgage bank

Healthcare:

- Developed and implemented Practice Management and Electronic Medical Records software in a member hospital of the North Shore Long Island Jewish system

Internet:

- Founded an Internet Service Provider (ISP) and website development company

Real Estate
Developers

Construction
Companies

Mortgage
Banks &
Brokers

Healthcare
Organizations

Internet
Service
Companies

Financial
Services

Hotels

Restaurants

Equity
Investors

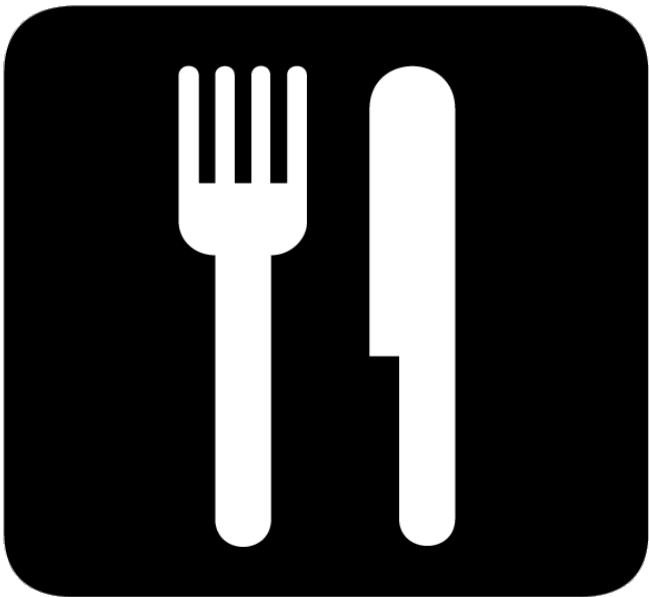
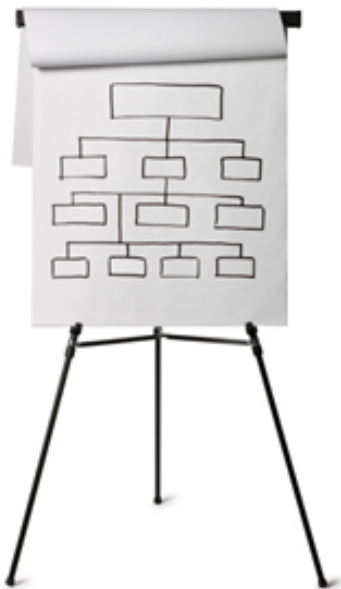
Lenders

Investors:

Debt

Equity

Mezzanine



DMK Management Consulting
15 Verbena Ave, Suite 2020
Floral Park, NY 11001
516-214-0605
516-908-6464 Fax

dmk@dmkmc.com
www.dmkmc.com